



FOR IMMEDIATE RELEASE

ISGN Offers Lenders a Direct Connection to United Guaranty

Lenders can get upfront mortgage insurance quotes and receive MI certifications directly from their MORvision loan origination systems

~ Early stage fee quotes help lenders stay compliant with upfront fee disclosure requirements ~

BENSALEM, PA — September 13, 2011 — ISGN Corporation™ (“ISGN”), a leading provider of end-to-end technology solutions and services to the U.S. mortgage industry, now offers a direct connection to United Guaranty Residential Insurance Company/United Guaranty Mortgage Indemnity Company (United Guaranty®) through the MORvision Plug-In Partner Network™. Lenders using ISGN’s MORvision™ loan origination system can now get upfront quotes, order mortgage insurance and receive MI certifications from United Guaranty without having to leave their MORvision systems.

The MORvision Plug-In Partner Network is a collection of dozens of third-party providers that has been seamlessly integrated with MORvision, ISGN’s end-to-end loan origination system.

Prior to this direct connect upgrade, United Guaranty had a basic MORvision plug-in. Access was limited to Performance Premium customers who had to exit their MORvision systems and log into the United Guaranty website to request quotes and order mortgage insurance. Now with the new direct connect plug-in, Performance Premium lender customers can order and receive mortgage insurance rate quotes—including a PDF of the quote—and MI certificates without leaving their MORvision systems. Pertinent information is automatically transferred, eliminating the need to re-enter rate quote data outside the LOS, saving lenders time and money.

MORvision users now have a custom-designed screen where they can not only submit MI data directly to United Guaranty, but also receive MI rate quotes and MI certificate attachments, which are auto-populated into the appropriate MORvision loan files. The United Guaranty submission screen uses the MISMO standard mortgage insurance format and offers an intuitive streamlined user interface that requires fewer clicks than when ordering from the website. This customized submission system has been built directly into MORvision.

“This plug-in allows lenders to order mortgage insurance quotes from United Guaranty, right upfront and early on in the process—that’s a major factor when it comes to complying with the regulations for upfront fee disclosures,” said Ankush Dham, director of technology products and services at ISGN. “Lenders can know right away how much mortgage insurance is going to cost.



In addition to helping lenders stay compliant, this information allows lenders to keep borrowers better informed and well prepared, which in turn helps originators build credibility and cultivate long-term, trusted relationships. It's really a win-win tool."

About ISGN

ISGN is a leading provider of mortgage technology and services. A fast-growing company with more than 1,000 customers, including large global banks and many of the top ten lenders in the country, ISGN's product line includes a complete range of solutions for lenders, brokers and servicers. ISGN is funded by the highly-regarded venture firms New Enterprise Associates (NEA) and IndoUS Venture Partners (IUVP), and by CFCL Overseas Limited, an SPV of Chambal Fertilisers and Chemicals Limited, a KK Birla company, one of the largest and oldest business houses. Based in Bensalem, Pennsylvania, ISGN now employs more than 1,000 people across 7 domestic centers and two international facilities. For more information, visit www.ISGN.com.

About United Guaranty

United Guaranty provides innovative, quality risk solutions that fulfill their customers' need to remain competitive and generate a profitable, yet responsible book of business for their stakeholders. Established in 1963, the company employs more than 900 professionals and support staff at its Greenboro, North Carolina headquarters and in locations throughout the country. Their array of products and services include first-lien mortgage guaranty insurance, contract underwriting and a suite of risk management tools including a Risk Quality Index and a Geographic Quality Index (GQXsm). For more information, visit www.UGCorp.com.

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